Perry's Solutions, Inc

Quarterly Newsletter   August 2016

Welcome to our newsletter. It provides bullet inputs for your consumption. If you receive value from this, please share it with your network (e.g., LinkedIn, Facebook, Twitter).

DECISION MAKING - POLITICS

In the book, "How Leaders Think," they discuss 4 frames for organizational decisions. The next one is politics (and power). Who has the power and the interest (for whatever reason) to support what decision you are making. Who can provide the resources. Who can direct the resources. Who can protect you if things do not go as planned. Clarify what they want versus what they can get. Create linkages to key stake holders.

ROBUST DESIGN – SET NOMINALS WHERE INSENSITIVE

Continuing with the robust design series, this time we focus on setting nominal values. Because everything is sensitive, it is impossible to be totally insensitive. However, there are areas that behave better than others. This is the danger in using point solutions. With just a little change, do we fall off of a cliff? Monte Carlo analysis can help us identify these danger spots, and help direct us to better performing areas. http://bit.ly/1jleFNp.

PROJECT MANAGEMENT – DOING MORE WITH LESS

The pressure always exists to increase performance. To beat the previous company best, and to beat the competition. Yet, to do it with less. Who of us has not already used the best techniques and tools to save time? What else can we do? I think it relates to decision making/ motivation, requirements/ risk, and finding uncommon but useful tools (videos on website for each area). However, we also need to understand the cost benefit of doing this – is it worth $100k to risk being 6 months later than planned? Here are videos about motivation: http://bit.ly/1P22uHs and useful tools: http://bit.ly/2b17KM6.

Have a great day!

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